

<b>Key figures Group Holcim January-September</b>		<b>2011</b>	<b>2010</b>	<b>+/-%</b>	<b>+/-% like-for-like</b>
Annual cement production capacity	million t	215.2	211.5 <sup>1</sup>	+1.8	+1.8
Sales of cement	million t	108.1	102.8	+5.2	+5.2
Sales of mineral components	million t	3.8	3.1	+22.9	+22.9
Sales of aggregates	million t	130.4	118.8	+9.8	+5.1
Sales of ready-mix concrete	million m <sup>3</sup>	36.1	34.4	+5.0	+1.9
Sales of asphalt	million t	7.6	7.8	-2.2	-2.2
Net sales	million CHF	15,461	16,568	-6.7	+5.8
Operating EBITDA	million CHF	2,971	3,577	-16.9	-4.4
Operating EBITDA margin	%	19.2	21.6		
EBITDA	million CHF	3,167	3,897	-18.7	
Operating profit	million CHF	1,753	2,178	-19.5	-6.4
Operating profit margin	%	11.3	13.1		
Net income	million CHF	1,004	1,223	-17.9	-5.1
Net income margin	%	6.5	7.4		
Net income – shareholders of Holcim Ltd	million CHF	713	875	-18.5	-6.3
Cash flow from operating activities	million CHF	930	2,053	-54.7	-47.1
Cash flow margin	%	6.0	12.4		
Net financial debt	million CHF	12,127	11,363 <sup>1</sup>	+6.7	+9.0
Total shareholders' equity	million CHF	19,424	21,121 <sup>1</sup>	-8.0	
Gearing <sup>2</sup>	%	62.4	53.8		
Personnel	31.12.	82,432	80,310 <sup>1</sup>	+2.6	+2.1
Earnings per share <sup>3</sup>	CHF	2.23	2.73	-18.3	
Fully diluted earnings per share <sup>3</sup>	CHF	2.23	2.73	-18.3	

#### **Principal key figures in USD (illustrative) <sup>4</sup>**

Net sales	million USD	17,569	15,630	+12.4
Operating EBITDA	million USD	3,376	3,375	0.0
Operating profit	million USD	1,992	2,055	-3.1
Net income – shareholders of Holcim Ltd	million USD	810	825	-1.8
Cash flow from operating activities	million USD	1,057	1,937	-45.4
Net financial debt	million USD	13,474	12,088 <sup>1</sup>	+11.5
Total shareholders' equity	million USD	21,582	22,469 <sup>1</sup>	-3.9
Earnings per share <sup>3</sup>	USD	2.53	2.58	-1.9

#### **Principal key figures in EUR (illustrative) <sup>4</sup>**

Net sales	million EUR	12,469	11,834	+5.4
Operating EBITDA	million EUR	2,396	2,555	-6.2
Operating profit	million EUR	1,414	1,556	-9.1
Net income – shareholders of Holcim Ltd	million EUR	575	625	-8.0
Cash flow from operating activities	million EUR	750	1,466	-48.8
Net financial debt	million EUR	9,940	9,090 <sup>1</sup>	+9.4
Total shareholders' equity	million EUR	15,921	16,897 <sup>1</sup>	-5.8
Earnings per share <sup>3</sup>	EUR	1.80	1.95	-7.7

<sup>1</sup> As of December 31, 2010.

<sup>2</sup> Net financial debt divided by total shareholders' equity.

<sup>3</sup> EPS calculation based on net income attributable to shareholders of Holcim Ltd weighted by the average number of shares.

<sup>4</sup> Statement of income figures translated at average rate; statement of financial position figures at closing rate.